

unbiased clarity and guidance...

XMG Corporate Advisory Practice covers all aspects of the fund raising and advisory process, including investor identification and selection, preparation of detailed information memorandum, negotiation of the terms and conditions of the investment, valuation and business plan review, and advising on proposed bids covering technical assistance, agreement negotiations and due diligence support. Unlike many companies seeking to assist clients in these areas, we distinguish ourselves by having greater depth in our client's business requirements, technology portfolio and industry and market factors than is typically not expected of traditional equity and financial advisory firms.

Supported by our in depth expertise and independent research in the Technology Sectors, we deliver the following advisory services:

Service Coverage

- Public Takeovers
- Mergers & Acquisitions
- Financial Advisory
- Private Equity
- Restructuring
- Valuation & Due Diligence



Total Solution Financing Services:

XMG has a dedicated Total Solution Financing team that specializes in arranging Vendor Finance, Export Credits and Structured Debt in support of client sales and debt restructuring.



Our strong working relationships and experience in arranging financing from multilateral agencies, finance companies and commercial banks has helped our clients get the support they need - when they need it. We are particularly strong in the IT sector, covering services and equipment financing for vendor, outsourcing, and purchase contracts.

XMG is an execution focused team and our mandates reflect a success driven emphasis for our clients.