

unbiased clarity and guidance...

As enterprises face the risks of increasing business ambiguity, rapid process changes and technology complexity, the developing competitive landscape and agility requirements demand sound program and project management to improve performance and success. Historically project performance has had the greatest negative impact on the credibility of IT Organisations and CIO longevity. IT teams continue to struggle to deliver successful project outcomes and perceived value vs. the challenge of managing complex system initiatives, vendor capability issues, organisation and regulatory constraints, system wide variables and extensive and complex system interfaces. While business executive continue to question the perceived value of both in-house and external projects and project performance, CIO's struggle to balance project portfolio's to satisfy business demand while also promoting continual improvement techniques for project delivery and IT credibility. Specific questions asked by both camps include:

- Are my Program/Project Governance processes effective?
- How do project outcomes affect CIO credibility and the perception of the IT organisations capability?
- How good or mature are our Project Management competencies anyway?
- How do I assess my organisations project management capability to enable continual improvement?
- Will adopting industry standard Project Methodologies provide the necessary 'step' improvement to our project management capabilities?
- What level of confidence do I have that in my vendors Project Management capability and their capability to deliver on time and on budget?
- How can I be sure we are applying the right estimating techniques and approach to each project?
- Are our monitoring and control processes too restrictive and not pro-active enough?
- How do skills, SDLC methodologies impact project performance?

From leading project manager practitioners to certified PMPs, XMG analysts and consultants will increase the value and credibility of IT organisations, by reducing risks and improving program and project management practices for an improved perception of IT project management and value delivery.

Service Coverage

- Program/Project Governance
- Program/Project Termination
- Project Oversight
- Project Management Principles
- Project Estimation Techniques
- Scope Management
- Issue & Risk Management
- Project Team and Governance Structures
- Managing Project Constraints
- Managing Conflict
- Project Portfolio Management
- Project Prioritisation Best Practices
- Performance Management & Reporting
- Project Sourcing
- Contract Management
- Value Management
- Vendor Management

Benefits

- Build CIO and IT Organisation credibility by applying sound project portfolio management techniques, governance processes and investment decisions.
- Improve project estimation and risk management techniques to improve project performance metrics and minimise business risk.
- Leverage independent advisory and sourcing guidelines for sound project decision making and risk mitigation.
- Evolve the enterprise Portfolio Management functions to ensure proactive value adding processes and repeatable lessons and input to future projects.

unbiased clarity and guidance...

Service Deliverables

Client Analyst Interaction Deliverables

- Telephone Inquiry
- Strategic Document Review
- Project 'Health check' reviews
- Project Management Advisory and Coaching
- Project Schedule Reviews
- Executive 'One-on-One' planning sessions

Research Deliverables

XMG Advisory Flash – the most up-to-date advisory briefs on significant matters relating to program and project management topics and issues and other latest industry development that require the immediate attention of our clients.

XMG Update - updates to XMG insights analysing business and IT trends, vendor products and end-client use of technology.

XMG Research – comprehensive research and insights from XMG analysts focusing on best practices, the vendor market and other significant industry developments.

Event Deliverables

Domain Workshops - complimentary attendance to executive briefing sessions on topical areas of interest.

XMG Global Conferences - discounted tickets as subscribed to our annual X-Axis conference or others.

XMG Webcasts – presentations and keynotes from vendor sponsored events and analyst briefings.

Project Management Consulting Services

- Project Audit, Evaluation and Oversight
- Project Management Maturity Assessment
- Project Performance Benchmarking
- Value Assessment
- Vendor RFP/Bid Analysis
- Contract Negotiation
- Project Document Reviews
- Project Schedule Reviews
- Project Plan Analysis
- Project/Program Risk Assessment
- Project Management Advisory and Coaching

XMG Inc.
Suite 203, 3994 Shelbourne St.
Victoria, British Columbia
V8N 3E2, Canada
Tel.: (250) 361-4964
Fax: +1 866 824 8320

XMG Asia Pacific
28th Flr. Tower 2, The Enterprise Center
6766 Ayala Ave. cor. Paseo de Roxas
Makati City, Philippines
Tel.: +632 849 3934
Fax: +632 886 5008

info@xmg-global.com
<http://www.xmg-global.com>